



# SAIA

## **Making Smarter Decisions, Faster:** Applied Systems Engineering Approaches for HIV Service Improvement

### Module I: SAIA Series

# Outline

- Why does it pay to make the right decision earlier?
- What is systems engineering?
- Teaching basic Systems Engineering— group exercise

# Group Poll

- Who has experience using QI in a clinic context?
- Who has experience using QI in a research context?
- Who has had experience making a decision about resource allocation where there were 2 or more options to get at the same result?
- Who has worked with a partner (government or NGO) who had to decide how to allocate limited resources?
- Who has had an experience of trying to diagnose and fix a problem in a project or team system?
- Who has chosen their study area or topic based on diagnosing a need versus choosing based on convenience or past experience?

**What  
kind of  
decisions do  
we make in  
public  
health?**

**How** many people to admit to ED before referring?

**Where** to provide the flu vaccine?

**Where** to build new hospital?

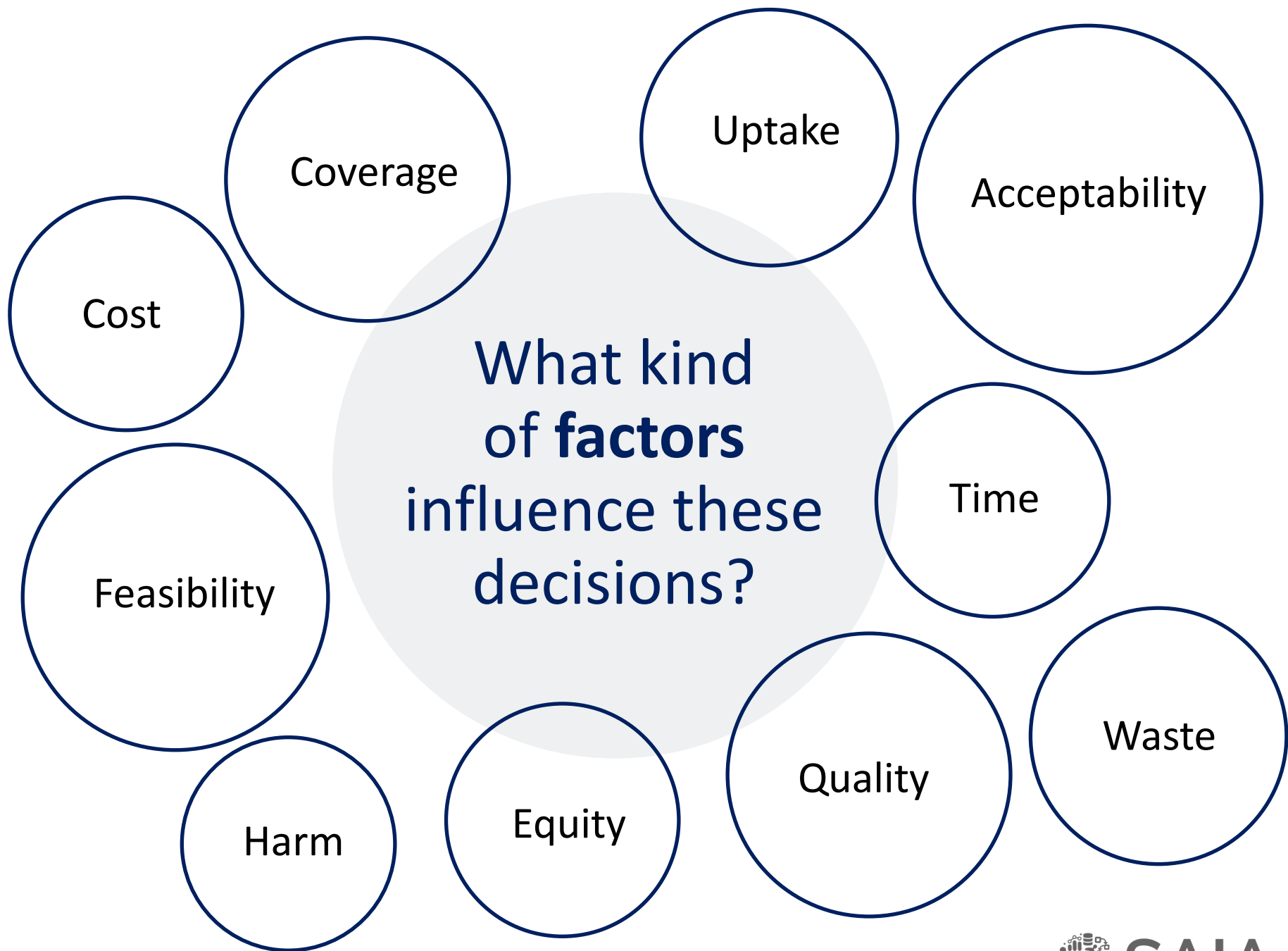
**How** to staff a community outreach team?

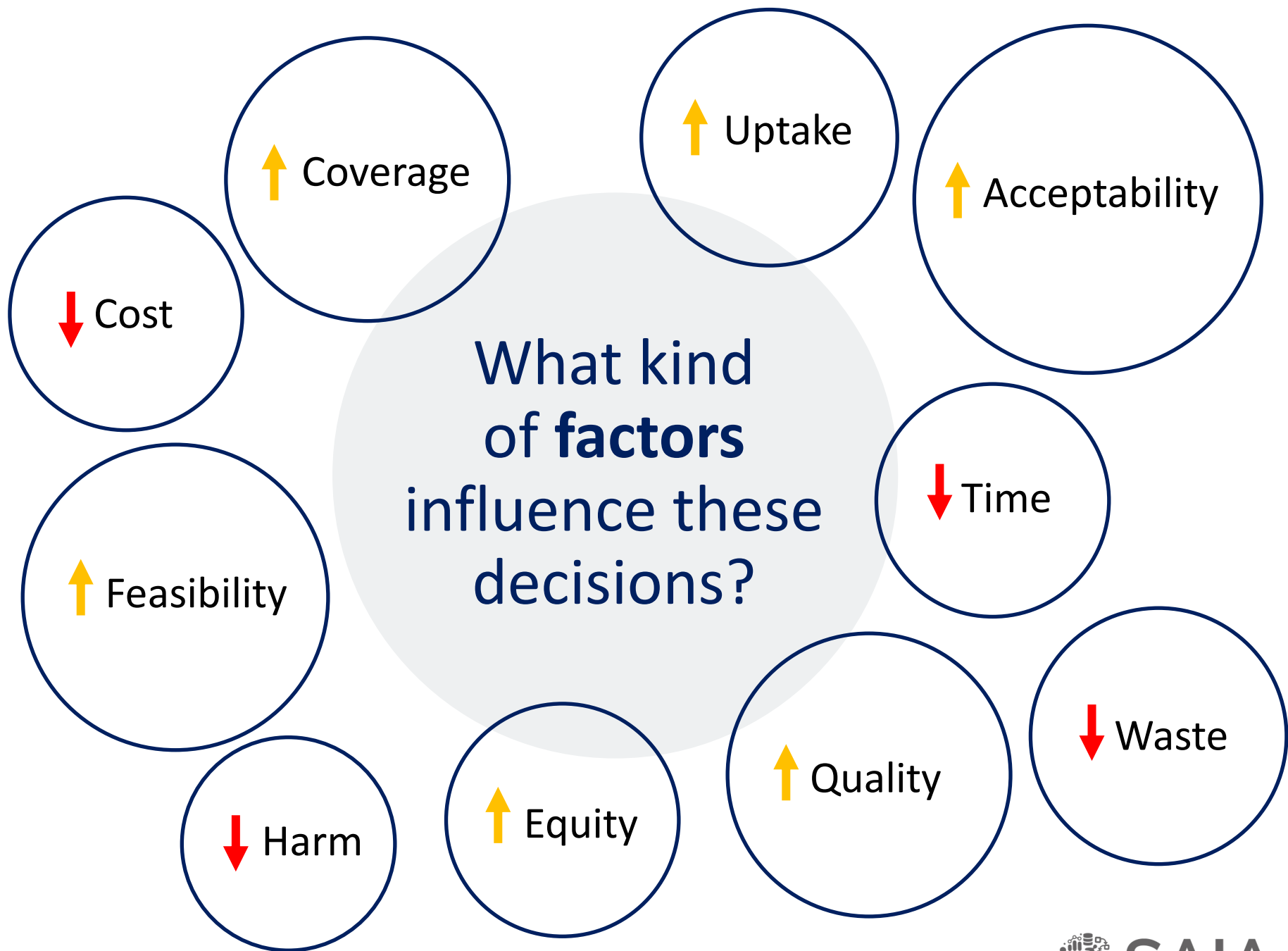
**How** to organize a newly integrated service flow?

**Whether** to scale up home- or clinic-based sample collection for screening?

**How** many test machines and cartridges to buy and where to place them?

**When** to commit to an imperfect vaccine for scale up?





# Why not just “try and see”?

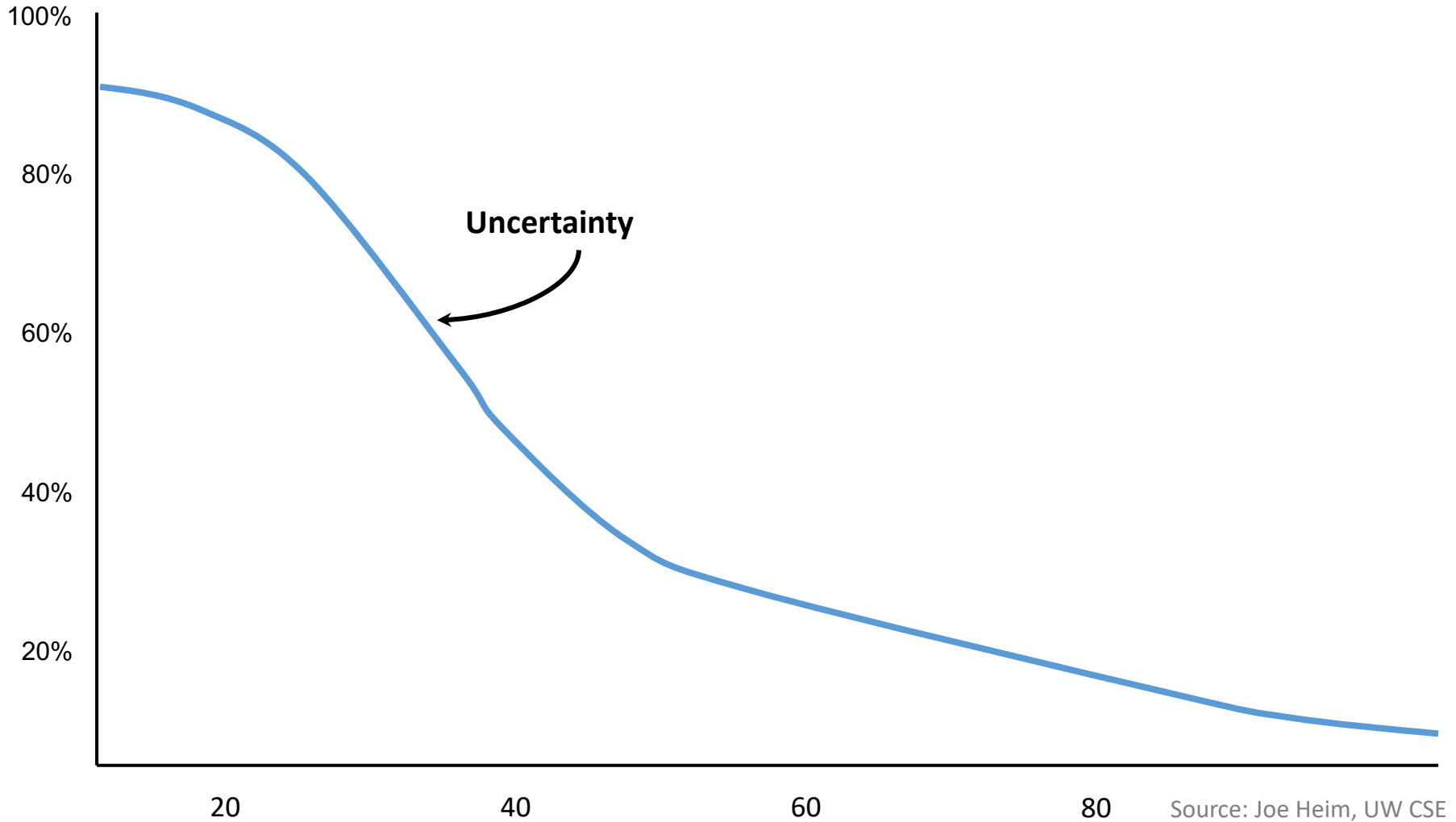


- Why not commit to a decision early and change course later?

OR

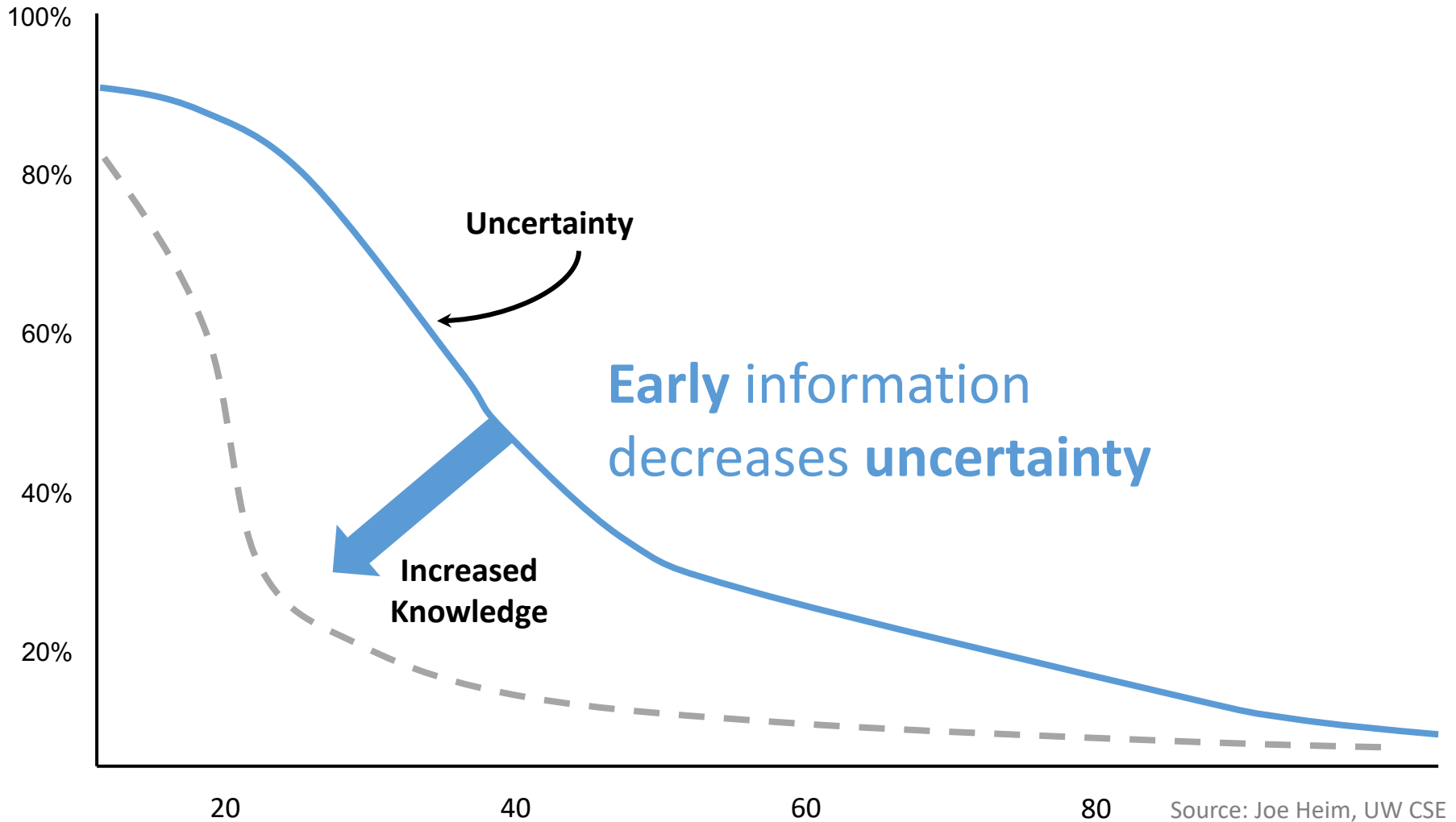
- Wait until one option is clearly superior and then decide?

# Getting Smarter Faster (Reduce Unknowns)





# Getting Smarter Faster (Reduce Unknowns)



# Decisions in complex systems are complicated



- “Try and see” approach can waste time, resources, and the will of your teams
- Using tools built to model complexity and facilitate decision-making is useful

# What is systems engineering?

Arose in early 1900s in response to complex industrial systems

- Telecommunications
- Military
- Aeronautical industry

Well known example is Toyota Production System (Lean model)

- Reduce error rates within systems
- Identify and eliminate sources of waste

**Systems** are collections of interdependent elements or components which share, or contribute, to a common purpose

# What is systems engineering?

Reviewed definitions have common elements of using structured methods to:

- **Analyze** a complex system
- **Model** and **optimize** potential actions or decision options
- **Choose** an action or decision
- **Make** a change
- **Evaluate** results

Overlaps with operations research; implementation science; quality improvement, statistics and reliability; decision and risk analysis; human factors; operations management; and organizational theories

# What is systems engineering?

Proposed definition of SE for global health context:

An approach that uses data to improve decision-making within a given global health system by

1. diagnosing problems and **identifying** needs
2. evaluating **decision options** to address a selected problem or need through **modeling** or **optimization**
3. translating optimized decision options into practical **recommendations** or **actions**



Wagner & Crocker, et al. Making smarter decisions faster: systems engineering to improve the global public health response to HIV. *Current HIV/AIDS Reviews*. 2019 Jun 13. doi: 10.1007/s11904-019-00449-2.

# What is systems engineering?

Studies that skip a step may be useful academically, but may not fully realize impact of SE

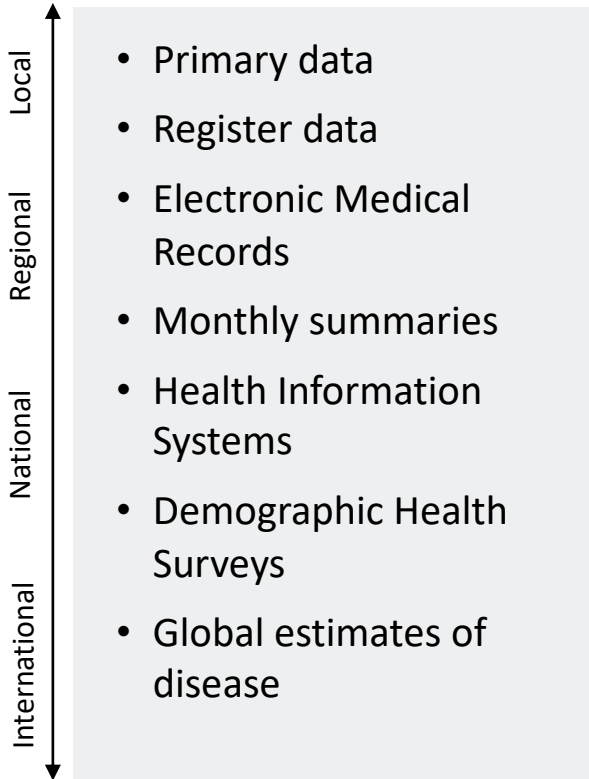
- skipping **diagnosis** risks focusing effort on low priority issues
- skipping **modeling** or **optimization** risks well-intentioned action not well suited to a health system or not optimally using energy and resources
- skipping **actionable recommendations** risks leaving exercise as purely academic, unlinked to impact



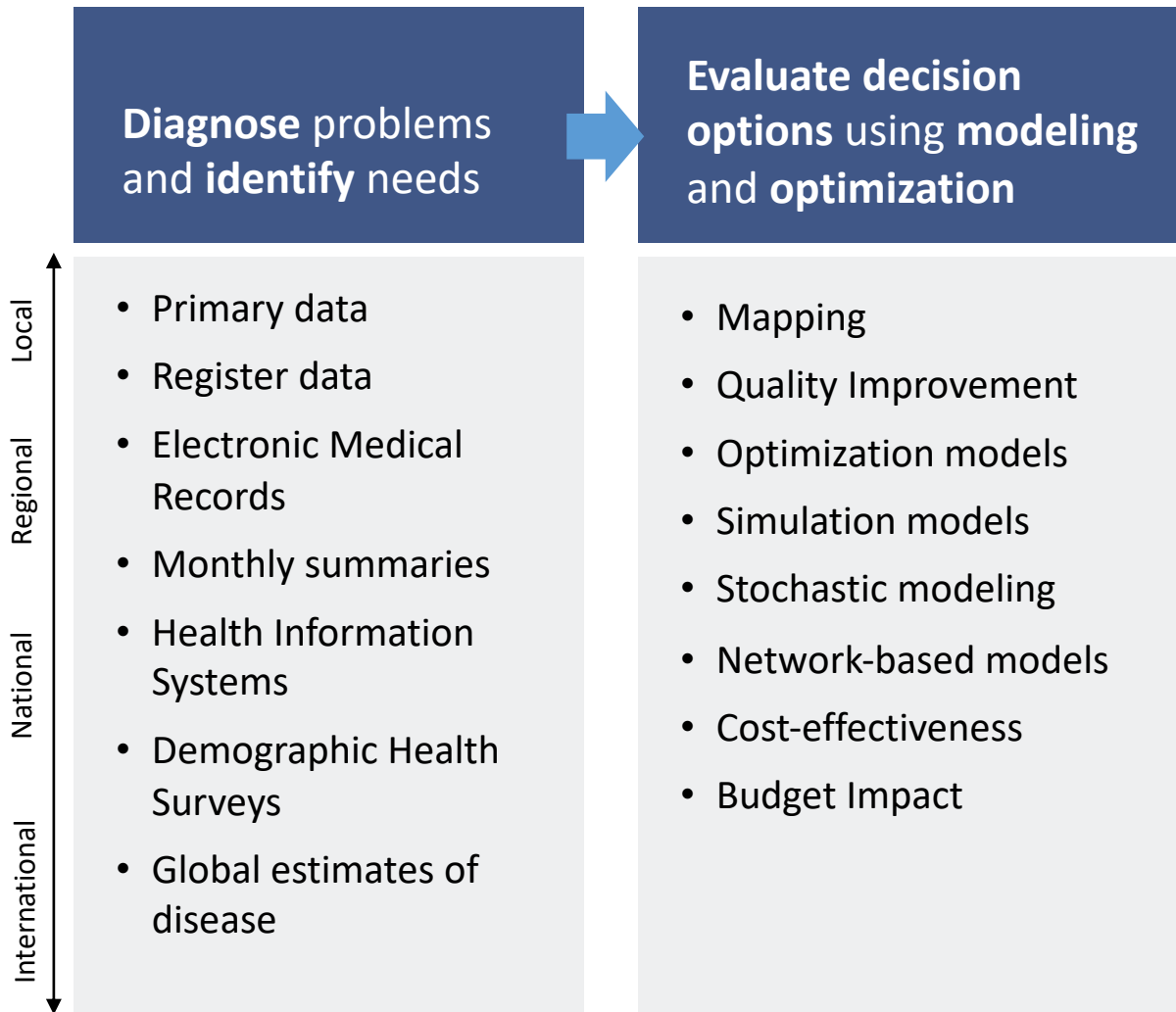
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# Tools for the 3 steps for Systems Engineering

Diagnose problems  
and **identify** needs



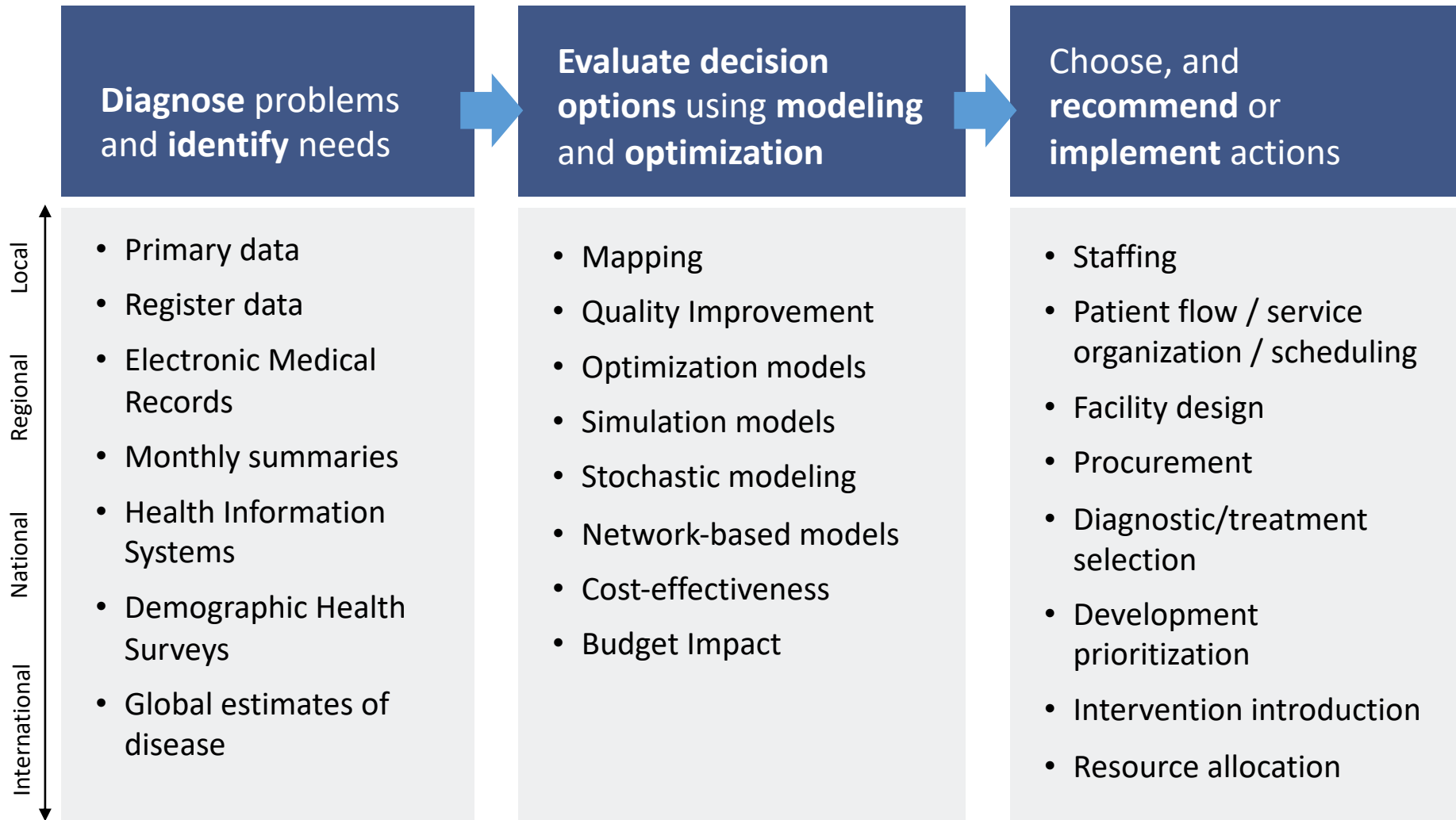
# Tools for the 3 steps for Systems Engineering



*Modeling can include **qualitative** and **quantitative** models!*



# Tools for the 3 steps for Systems Engineering





# Pause for Group Activity

(as feasible)

# Training Teams to Use Systems Engineering



- Hands on Exercise (15 minutes)
- Goal: team members practice making a **plan, doing** it on a “small” scale, **studying** a standard measure that combines quality and quantity, and deciding on an **action**.

# Paper Airplane Manufacturing



- 3 rounds of 2 minutes each
- Goal: Build as many standard paper airplanes as your team can that are high quality in 2 minutes
- “Buyer” decides how many planes to “purchase”. Only high-quality planes are bought
- In subsequent rounds: test small changes in your manufacturing process.

*THINK OUTSIDE THE BOX!*

# Report Out!

MBAGATHI			
	# bought	Δ tested	Action
1	4/26	— (baseline)	—
2	12/12	focus on folding on the lines concentrate + focus on accuracy follow guidelines	ACCEPT
3	4/8	• master class pre-work, retrain • sequential folding	ABANDON <small>*gap in operationalization</small>
4	/		

DANDORA			
	# bought	Δ tested	Action
1	1/19	— (baseline)	—
2	3/9	focus on QUALITY folding along lines	ADAPT
3	2/3	focus on edges master class pre-work, retrain • Q&C at each step	ACCEPT
4	/		

RIRUTA			
	# bought	Δ tested	Action
1	3/20	— (baseline)	—
2	5/11	focus on aligning the folds + precision of the paper • make fewer, higher quality • master class pre-work, retrain	ACCEPT
3	7/11	• 1 person specialized in each step	ACCEPT <small>- review change per learners on errors - folding di-jacks/partnership</small>
4	/		

RIRUTA			
	# BOUGHT	Δ tested	Action
1	4/10		
2	4/7	reduce manufacturing SPEED • reminders on speed change	ADAPT
3	5/8	• mentorship to empower • retain Δ #1 • paper piles • retain above Δ • encourage one another	ADAPT
4	/		

DANDORA			
	# BOUGHT	Δ tested	Action
1	1/14	fold wings completely	
2	5/13	fold wings completely	ADAPT
3	8/13	• pre-work mentorship • retain change @ #1 • slow speed • paper piles	ACCEPT
4	/	• maintain for sustainability	

MBAGATHI			
	# BOUGHT	Δ tested	Action
1	0/22	retraining of many manufacturing paper piles	
2	1/14	↓	ACCEPT
3	4/10	• pick 1 skilled worker to manufacture	ACCEPT
4	/	pre-work practice	

# How was this activity received?

- How did it go? What was easy and predictable? What required innovation?
- Quality versus Quantity balance?
- What kinds of change did you try?

# Challenges using Systems Engineering in practice

- Choice of tools stems from known experience—not what necessarily will be the best fit
- Data for diagnosing or monitoring often not available
- Competing priorities
  - Medical/nursing care versus systems improvement



# In Synthesis

To bend the knowledge curve and bring us closer to the ambitious global HIV targets, we need approaches that:

- Address gaps across complex systems/cascades
- Are user-friendly and engage frontline staff
- Are flexible to context and iteratively address evolving policies and emerging challenges
- Are scalable and reinforce existing health system roles and responsibilities

NOW LET'S LEARN ABOUT THE SYSTEMS ANALYSIS AND  
IMPROVEMENT APPROACH (SAIA)



# Acknowledgements

We acknowledge support for the development and expansion of the SAIA model

- NIH Institutes and Centers: NIAID, NCI, NIMH, NIDA, NICHD, NHLBI, NIA, NIGMS, NIDDK, NICHD
  - NIH Awards: R01HD0757 and R01HD0757-02S1 (SAIA-PMTCT), R01MH113435 (SAIA-SCALE), F32HD088204 and R34AI129900 (SAIA-PEDS), K24HD088229 and R01HD109117 (SAIA-FP), R21MH113691 (SAIA-MH), R01HL142412 (SAIA-HTN), 1UG3HL156390-01 (SCALE SAIA-HTN), R21DA046703 and R01DA055277 (SAIA-Naloxone), K08CA228761 (SAIA-CSS), R21AI124399 (mPCAT), T32AI070114 (UNC TIDE), P30AI027757 (CFAR), R01DA056883 (SAIA-PREP)
- Doris Duke Charitable Foundation (SAIA-PMTCT, SAIA-Juv)
- Rita and Alex Hillman Foundation (SAIA-Juv)
- Thrasher Research Fund (SAIA-Malaria)
- Washington State Healthcare Authority (SAIA-Juv)
- Department of Children, Youth and Families, WA State (SAIA-Juv)
- Implementation Science Core of the University of Washington/Fred Hutch Center for AIDS Research (AI027757)